

# ALJOSCHA JANSSEN

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SOE/SOSS Building ◊ Level 5, Room 5053

## PERSONAL INFORMATION

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**Date of Birth:** August 05, 1989  
**Citizenship:** German

## ACADEMIC APPOINTMENTS

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**Singapore Management University** *August 2019 - present*  
Assistant Professor of Economics

## ACADEMIC AFFILIATIONS

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**Research Institute of Industrial Economics** Stockholm, *June 2019 - present*  
Research Affiliate

## EDUCATION

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**Stockholm School of Economics**, PhD Candidate in Economics *August 2014 - July 2019*  
Supervisor: Richard Friberg

**Stanford University**, Visiting Student Researcher *September 2016 - June 2017*  
Faculty Sponsor: Liran Einav

**University of St. Gallen**, MA in Quantitative Economics and Finance *August 2013 - August 2014*  
Double Degree Program  
Thesis Supervisor: Stefan Buehler

**Stockholm School of Economics**, MSc in Economics *August 2012 - August 2014*  
Double Degree Program  
Thesis Supervisor: Jörgen Weibull

**Ludwig Maximilians University Munich**, BSc in Economics *April 2009 - August 2011*  
**Stockholm University**, Exchange Student *August 2010 - January 2011*

## RESEARCH INTERESTS

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**Primary Fields:** Industrial Organization, Health Economics  
**Secondary Fields:** Applied Microeconomics, Behavioral Economics

**Methods:** Causal Inference, Structural Econometrics, Game Theory, Machine Learning

## RESEARCH PAPER

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**Switching Costs, Brand Premia and Behavioral Pricing in the Pharmaceutical Market**  
[Unicredit & Universities Best Job Market Paper Award, November 2018]  
[R&R, *The Economic Journal*]

**Retail Pharmacies and Drug Diversion during the Opioid Epidemic** (Together with Xuan Zhang)  
[R&R, *American Economic Review*]

## Price Dynamics of Swedish Pharmaceuticals

[*Rising Star Session, EARIE 2018*]

[*Best Paper Award, RGS Doctoral Conference in Economics 2018*]

[*R&R, Quantitative Marketing and Economics*]

## Does a district-vote matter for the behavior of politicians? A textual analysis of parliamentary speeches (Together with Andreas Born)

[*European Journal of Political Economy 2021*]

## Pregnancy persistently reduces alcohol purchases: Causal evidence from scanner data (Together with Elle Parslow)

[*Health Economics 2021*]

## Obfuscation and Rational Inattention (Together with Johannes Kasinger)

## WORK IN PROGRESS

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### Innovation Adoption and Competition: Evidence from Upstream Oil & Gas (Together with Michele Fioretti, Alessandro Iaria, Clément Mazet, and Robert Perrons)

### Search Costs in the Mutual Fund Industry (Together with Jurre Thiel)

### The Importance of the First Generic Substitution: Evidence from Sweden (Together with David Granlund)

## TEACHING EXPERIENCES

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### Singapore Management University:

**Microeconomics:** Undergraduate Level

*Spring 2020, 2021*

**Empirical Industrial Economics:** Undergraduate Level

*Spring 2020, 2021*

### Stockholm School of Economics (Teaching Assistant):

**Microeconomics:** Undergraduate Level

*Fall 2015, Fall 2017*

**Dynamic Macroeconomics:** Graduate Level

*Spring 2016*

## PRESENTATIONS

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**2022:** Seminar, *INSEAD*

**2021:** ASSA 2021 Virtual Annual Meeting, *American Economic Association*; Health Workshop, *Singapore Management University, Online*; International Industrial Organization Conference (IIOC), *Online*; European Summer Meetings of the Econometric Society, *Online*; 48th Annual Conference of the European Association for Research in Industrial Economics (EARIE), *Online*, Asia-Pacific Industrial Organization Society (APIOS), *NUS, Online*

**2020:** Annual Congress of the European Economic Association (EEA), *Online*; Seminar, *Research Institute of Industrial Economics (IFN), Online*, Student Seminar, *ITAM, Online*

**2019:** Seminar, *Hanken School of Economics*; Seminar, *Copenhagen Business School*; Seminar, *National University of Singapore, Business School*; Seminar, *Singapore Management University*; Seminar, *University of Sydney*; Seminar, *University of Melbourne, Institute of Applied Economic & Social Research*; Seminar, *CREST- Ecole Polytechnique*; Seminar, *Instituto Tecnológico Autónomo de México*; The 17th Annual International Industrial Organization Conference (IIOC), *Boston*; Asia-Pacific Industrial Organization Society (APIOS), *Hitotsubashi University*

**2018:** RGS Doctoral Conference in Economics, *Ruhr Graduate School of Economics*; Brown Bag Seminar, *Stockholm School of Economics (2x)*; ENTER Jamboree Conference, *Toulouse School of Economics*; The 16th Annual International Industrial Organization Conference (IIOC), *Indianapolis*; Seminar, *Universidad Carlos III de*

Madrid; 23rd Spring Meeting of Young Economists, *University of the Balearic Islands, Palma*; Annual Congress of the European Economic Association (EEA), *Cologne*; Annual Conference of the European Association for Research in Industrial Economics (EARIE), *Athens*; Annual Meeting Verein für Socialpolitik (VfS), *Freiburg*; XXXIII Jornadas de Economía Industrial, *Barcelona*; Seminar, *Research Institute of Industrial Economics (IFN), Stockholm*; Seminar, *University of Gothenburg*; Microwave Seminar, *Stockholm University*; Empirics and Methods in Economics Conference (EMCON), *Northwestern University*; ENTER Student Seminar, *University College London*; Seminar, *University of Umea*; Seminar, *University of Bern*; Industrial Organization Workshop, *University of St. Gallen*; Seminar, *NHH - Norwegian School of Economics*; 43 Simposio de la Asociacion Espanola de Economia, *Madrid*; European Winter Meeting of the Econometric Society, *University of Naples Federico II, Naples, Italy*

**2017:** Student IO Day, *Toulouse School of Economics*; Swedish Workshop on Competition Economics and Public Procurement; Lunch Brown Bag, *Stockholm School of Economics*; SUDSWEC, *Stockholm*; Student Workshop in Industrial Organization, *Stanford University*

**2016:** PhD Workshop, *Stockholm School of Economics*; ENTER Jamboree Conference, *Madrid*

## PROFESSIONAL SERVICES

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**Referee** American Economic Review (2×), International Journal of Industrial Organization, Journal of Asian Economic, Journal of Industrial Economics, Public Choice

## RESEARCH EXPERIENCES

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**Research Assistant for Giancarlo Spagnolo** *August 2015 - May 2016*  
**European Network for Training in Economic Research** *August 2015 - July 2016*  
Coordinator  
**United Nations, ESCAP** *June 2013 - September 2013*  
Internship, Economic Research  
**Max Planck Institute for Intellectual Property and Competition** *May 2011 - Oktober 2011*  
Research Assistant

## PROFESSIONAL EXPERIENCES

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**Bayerische Landesbank** *April 2012 - June 2012*  
Internship, Economic and Investment Research  
**Mücke Sturm & Company Management Consulting** *January 2012 - March 2012*  
Internship, Management Consultant  
**Metro AG** *September 2011 - December 2011*  
Internship, Competition Economics  
**Economics Ministry of North-Rhine Westphalia** *August 2009 - October 2009*  
Internship, Economic Research  
**Civilian Service, Biometry** *July 2008 - March 2009*  
Assistance in statistical analysis

## SCHOLARSHIPS, HONORS, GRANTS

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Singapore Ministry of Education (MOE) Tier 1 Academic Research Fund *October 2020*  
Unicredit & Universities Best Job Market Paper Award *November 2018*  
Jan Wallander and Tom Hedelius Research Grant *July 2017 - now*  
Best Paper Award RGS Doctoral Conference *February 2018*  
Hedelius Research Fellowship *September 2016 - June 2017*  
Stockholm School of Economics Short Research Travel Grants  
Stockholm School of Economics Graduate Student Scholarship *August 2014 - August 2016*  
Double Degree Scholarship *August 2013 - June 2014*  
Erasmus Scholarship *August 2010 - January 2011*

## OTHER SKILLS

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**Computer** R, Python, Matlab, Stata, Eviews, MySQL, LaTeX  
**Languages** German (native), English (fluent), French (basic), Swedish (basic)